

SQUARED STUDIOS

VERO BEACH, FLORIDA 32963 // 772.713.6884

WWW.SQUARED-STUDIOS.COM

"A designer, like an archaeologist or geologist; researches, uncovers and adds context to precious, overlooked treasures by digging deep beneath the surface."



BACK TO SQUARE ONE

An award-winning boutique advertising and marketing firm, Squared Studios specializes in graphic design. From identity development through print advertising to digital roll-outs, Squared Studios makes sure your business is squared away.

We thrive on the ability to work with a client directly, building long-term relationships while maintaining quality design – the heart of Squared Studios' mission. To achieve this, our small business focuses on each client and project on an individual basis, allowing us to uniquely fit each need with precision and detail. Squared Studios produces design in an effective and sustainable manner – our aim is to connect each client to results quickly and with success. Here, design is not simply an aesthetically pleasing medium, we understand the importance of creating a visually dynamic message that communicates to a target audience.

"We are so busying measuring public opinion that we forget we can mold it. We are so busy listening to statistics we forget we can create them."

- BILL BERNBACH



EDUCATION

B.S. Public Relations, University of Florida

AWARDS

Top 40 Under 40 (2009) Vero Life Magazine

City of Vero Beach

Volunteer of the Year (2010) Provisional of the Year (2007) Junior League of Indian River

Outstanding Leader of the Year Nominee - UFAA

THE LEADER OF THE PACK

A veteran of the marketing industry, Principal Amanda Robinson boasts over two-decades of experience in brand development, campaign design and market strategies. Her diversified background provided her with a unique understanding of how to cater to businesses, large or small, while building long-term relationships during the design process.

Robinson takes pride in her community and is active in several non-profit organizations from both an individual and business based standpoint, earning numerous civic commendations.

Despite being a native of the Philadelphia area, Amanda enjoys the Florida home she shares with husband, son, daughter and 90-pound rottweiler lab mix, Odin...and does not miss the shoveling of snow. However, she is still a sucker for cheesesteaks and Amarosa rolls. An avid sports fan, you can find her in orange and blue during football season, cheering for her alma mater, the University of Florida Gators.



AFFILIATIONS AND APPOINTMENTS

American Advertising Federation (AAF)

AIGA (American Institute of Graphic Arts)

University of Florida Alumni Association Board of Directors

Junior League of Indian River Board of Directors

Co-Founder of GoPlayVero movement



BRASS TACKS

Cannot abide by use of Papyrus font

Maintains "The Cutting Edge" is award-caliber cinema

Has inane ability to name song, date and artist within 5 notes

THE USUAL SUSPECTS

A partial client list

A/F/C + RFAL FSTATE

RCI

John's Island Real Estate

Laurel Homes + Laurel Builders

David Francis Furniture

Coastmark Construction

Cocoa Beach Club and Marina

HIII Constructio

DSI Hospitality

Schlitt Builders

Grand Gait Estates

Laurel Agency, Inc. Real Estate

FVFNTS

Susan Stripling | The Wedding School

Treasure Coast Wine Festival

Brevard Home Expos

The Moorings Club

RETAIL + RESTAURANT + BEAUTY

Z Collection

SnakShak

LilyPad - Baby | Children | Tweens

Cork Wine Bar

Sarge's Gourmet

Newbie Baby

Calvetti & Company Salon + Spa

COMMERCIAL + PROFESSIONAL

MDS | Medical Billing

FPL Energy Services

Syngenta

Vero Insurance

Incentex

digen

rchid Insurance

EntoGenomics

Conceive Magazine

Brightstar Partners

S1 Digital

Rossway Swan, P.A.

Robin Lloyd & Associates

Block, Block & Pegler

Betsy Horn

Offutt | Barton | Schlitt CPA

Cynthia Bardes, Author

Perfect Stix

DRGANIZATIONS

Florida Fruit and Vegetable Association (FFVA)

University of Florida Alumni Association

Indian River Chamber of Commerce

Alzheimer and Parkinson's Association

Desire Street Ministries

Community Church Commotion

Indian River Community Foundation

GET SQUARED AWAY.

Squared Studios Design and Advertising is a boutique design and marketing firm founded in 2006 that has worked with both local and national clients, including FPL; internationally acclaimed wedding photographer Susan Stripling; medical billing industry leader MDS.

2006	2008	2010	2012	2014	2016
S T U D I O L A U N C H	D E L I V E R I N G R E S U L T S	BEST OF SHOW SWEEP	HITS 100 CLIENT	INTERNATIONAL ACCOLADES	YAY, WE'RE
Squared Studios founded as	Rebrands two major corporate	Studio brings home all the	Secures 100th client, an	Wins gold at international level	Feeling older, wiser, savvier and
boutique agency in Vero Beach.	clients, companies surpass industry	trophies, sweeping several categories	advertising campaign for	denoting us as top-tier designers.	snarkier. Make plans for
Tapped for	leaders.	at ADDYs.	local wine bar.	Receive shiny	world domination
three rebrands	Infographics and	Robinson	Market research	award with which	consume much
in first year.	focus groups	pregnant, disap-	conveniently	practice future	more caffeine
Lots of caffeine	dance in our	pointed awards	doubles as agency	Oscar acceptance	than first year in
consumed.	heads.	aren't food.	celebration.	speech.	business.



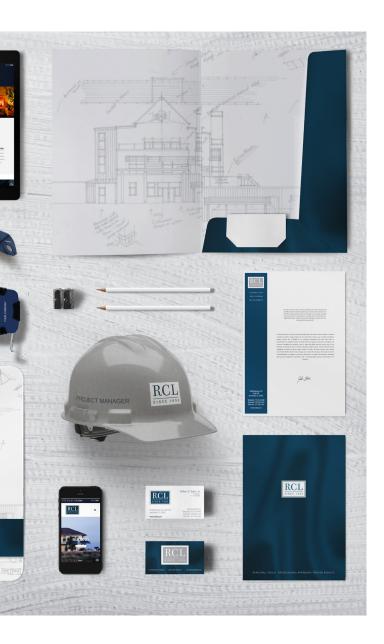












REBUILDING EXCELLENCE

CLIENT	RCL Development
DELIVERABLES	Brand dentity
	Marketing Strategy
	Advertising Campaign
	Collateral and Direct
	Digital Design
	Media Planning

THE LOWDOWN:

RCL Development's profile was dwarfed by industry peers - focus groups revealed they were miscast as a development group. Our studio worked with the company to redefine a brand image and messaging to reintroduce the company to targeted clientele.

We developed a marketing campaign focused on lifestyle advantages and personal service to set RCL apart from competitors. The strategy successfully leveraged a stunning work and created a modernized, yet sophisticated take that appealed to potential clients.



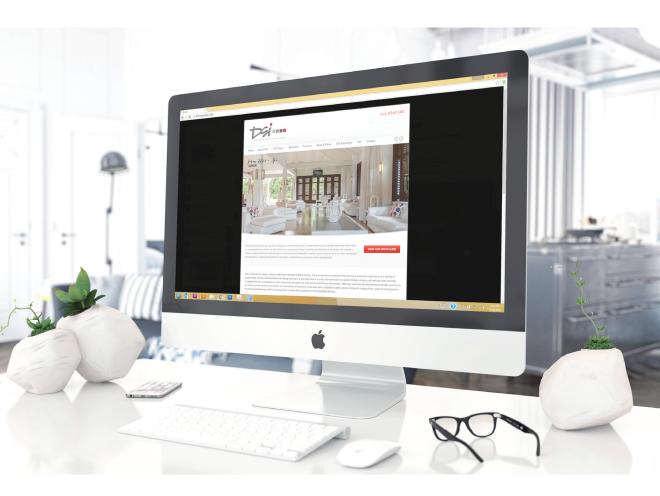


CONSTRUCTION RENOVATIONS DEVELOPMENT 772.231.0140 WWW.RCLDEV.COM





SIA Silver // ADDY Gold // ADDY Gold // ADDY Silve



ADDY Gold // ADDY Silver







MAKING	A STATEMENT
CLIENT	DSI Hospitality
DELIVERABLES	Brand dentity
	Collateral Design
	Adventising Design
	Digital Design
	Sitrategic Planning

As a boutique firm with renowned for boutique Caribbean hotels, DSI needed identity. Squared Studios conceptualized a look to convey their interiors focus, while reflecting the renowned sketching of the firm's principal - which carried through via nods to their industry with hotel key-inspired stationery and materials. Our firm also created a folder for collaborative work with a construction firm, stand-alone portfolio book and converted the firm to a content management website system. DSI, bolstered by the refreshing, further engaged the studio to rebrand and develop design for their sister procurement company, SPI.























After creating a micro campaign to communicate Vero Insurance's service lines, the company had our studio start from square one, creating a corporate identity, marketing collateral, and developing a digital presence. The result shows the strength and loyal nature of the firm and cements the firm as market leaders.

ADDY Gold, ADDY Silver, ADDY Silver, ISC Bronze

NEVER STOP FOR YOU

CLIENI	Vero Insurance		
D E L I V E R A B L E S	Corporate dentity		
	Market Strategy		
	Collateral Design		
	Digital Design		
	Implement Social Medio		







GET UP TO SPEED WITH OUR TEAM.

With the help of Vero Insurance, you'll be on cruise control. Receiving the best value for your premium dollar is more important than ever and now is the perfect time to take a second look at your auto insurance coverage. Let our professional team of agents analyze your policy and offer independent, objective advice. We'll secure quotes from over a dozen national carriers to make sure you are receiving the broadest coverage at the best rates possible.





3339 Cardinal Drive Vero Beach, Florida 32963 P: (772) 231-2022 F: (772) 231-7444

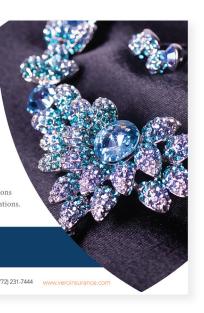
PREMIUM SERVICE. PRIME PROTECTION.

When it comes to insuring significant assets from luxury residences and automobiles to collections, aircrafts, yachts and personal excess liability, we understand the unique and complex needs of those that have more to protect.

Our breadth and depth of potential options coupled with the meticulous analysis of policy terms and condit has enabled us to consistently exceed our client's expect



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DON'T LEAVE YOUR FUTURE TO CHANCE.

Life insurance is the most important coverage you can secure for your family's financial well-being, difficult to navigate without professional help. Our firm can provide you with a variety of term and permanent coverage options tailored to your individual needs.

When was the last time you reviewed your life insurance? With absolutely no charge or obligation for our complimentary evaluation, there's no time like today to protect for the future.



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With tourism hit hard by the departure of the Dodgers and the economic downturn, the outdated materials were just not luring new faces to Indian River County. The Chamber of Commerce engaged our studio to revamp a fall ad campaign as a last gasp. Eschewing the traditional beaches angle and Chamber logo, we opted for white space, visually dynamic images and

FRESH S	SQUEEZED SUN
CLIENT	Indian River Chamber Of Commerce Tarrism
DELIVERABLES	Brand Identity Adventising Design
	Guide Development Digital Consulting



concise (but tongue in cheek) taglines for the series. Well-received, the conversions of hits to the landing page, for which we implemented analytics, skyrocketed. Tourism saw a 12% increase and 19% increase in two-years since launch. The campaign was extended to limited billboard placements in select northern cities.

ISC Silver // ADDY Gold // ADDY Gold // ADDY Gold // ADDY Silver





Building on positive impact, we were further contracted to develop a new mark - creating a softer look reflecting the colors of each city. From there, a retelling of Indian River via our "Fresh Squeezed Sunshine" campaign design and development of an editorial-style Visitors Guide. The Guide attracted attention from an elite airline, and selected for onboard distribution.







UNCORKING PROMISE

Treasure Coast

Wine Festival

DELIVERABLES Collateral Design

Campaign Design

Event Planning

Media Planning







Enjoy a weekend of culinary adventures and vintage varietals in Vero Beach as the Treasure Coast Wine Festival brings several of the world's finest vintners and chefs together with wine collectors and other Festival patrons for this spectacular and

January 22nd - 25th, 2009



The Treasure Coast Wine Festival is an organization committed to supporting health care, social services, and educational programs in Indian River County in order to make a positive difference in the lives of families and children. As a 501 (c)3 non-profit organization, the Festival's purpose is exclusively charitable.

Irdian River Medical Center and Foundation Visiting Nurse Association and Hospice Foundation Riverside Theatre Vero Beach Maseum of Art Children's Hame Society



THE LOWDOWN:

TCWF worked with our studio to better communicate their brand to grow the event. We played up natural wine themes and developed a splashy campaign to publicize and attract toptier chefs, vintners and celebrities that elevated the established event. Combining well-placed ads, smartly-designed collateral and a rich program and presentation, the event raised \$1.7 million and saw an increase in attendees.







We developed Top-10 internationally acclaimed wedding photographer, Susan Stripling's teachings into four separate series of education publications. The ThinkBooks and Case studies series are editorial style, while Business and Marketing Workbook was developed with custom charts, worksheets and notes.

Met with much success, the publication scope expanded once more as Susan created The Wedding School -- with five texbooks crafted by our studio for her curriculum.

THROUG	SH THE LENS
CLIENT	Susan Stripling
D E L I V E R A B L E S	Publication Design Markerling Sitrategy
	Print Management
	Digital Retrofit

ADDY Gold // ISC Silver // ADDY Gold









CREATIN	G LEADERS
CLIENT	Medical Data Systems
DELIVERABLES	Corporate dentity
	Internal Marketing
	External Marketing Trade Show Design
	Market Research



For thirty years, Medical Data Systems has proven its worth in revenue cycle management - but did not have a identity to match the credibility it attained in industry. Squared Studios performed market research, crafted a new corporate look and tagline to communicate breadth and service areas,





and developed a cohesive and in-depth array of collateral for internal and external markets. From stationery and notepads through tradeshow booths and presentation cards, our Studio built a firm foundation that erased a stuck-in-the-80's perception.

The industry took notice. MDS increased client share by 20% and grabbed their seat as #1 rated service in the field. The rebrand also allowed introduction of a new service they pioneered.

Our company is relied upon by

- 3 of the 10 largest healthcare systems (by hospital count
- 4 of the 10 largest for-profit healthcare systems
- 2 of the 10 largest public healthcare sustems

PROVEN.

MDS pioneered Secondary Collections over 2 decades ago, we know what works and what doesn't

MDS produces nearly 30% rate of collectible insurance finds

Our dedicated insurance specialists ensure all claims are adjudicated in a timely manner

TRUSTED.

INNOVATIVE.

We understand the relationship between your business office and the community, we are a true extension of your office

Experienced management and staff understand healthcare receivables and are kept current on the regulations governing our industry.

A powerful technology plotform is created by seamlessly integrating proprietary and commercial software with our client systems, allowing us to exceed our clients' expectations.

Data is secure and backed up daily, eliminating downtime

Our systems streamline billing and collection efforts:

PRIMARY & SECONDARY COLLECTIONS

EXTENDED BUSINESS OFFICE

PROFESSIONAL FEE BILLING

END TO END REVENUE CYCLE SOLUTIONS

COMPANY ROOTS

EXPERIENCE

MDS is a proven, trusted and innovative leader in revenue cycle management. For nearly 25 years MDS has successfully partnered with multiple hospitals and respected health systems across the nation. We understand the specific demands and concerns of the provider community and it is reflected in our







PROVEN. TRUSTED. INNOVATIVE









ENTO **G**ENOMICS



BRAND DEVELOPMENT

CLIENT	Various
D E L I V E R A B L E S	Brand dentity
	Stationery Component
	Messaging

MOTHER OCEAN
Activist Group

ENTOGENOMICS Lab Kit

ALZHEIMERS & PARKINSON ASSOCIATION Memory and Motion



NEW LEAF DESIGNS // Landscape Design



CORK // Wine Bar



THE POINT // Community Acupuncture Clinic



SNAK SHAK // Burger and Brews Restaurant



ROSSWAY MOORE TAYLOR & SWAN // Law Firm



MODERNAGE // Commercial Real Estate











ADDY Best of Show Overall // ADDY Best of Collateral // ADDY Best of Show Print // ADDY Gold // ISC Gold



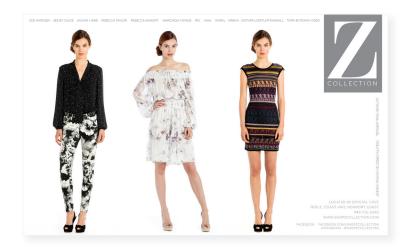


ROSSWAY MOORE TAYLOR & SWAN, P.A. // Bridge Over Troubled Water Practice Area Campaign





ADVERTIS	ING DESIGN
CLIENT	Various
D ELIVER A B LES	Campaigns
	media Planning



Z COLLECTION // Newport Beach Boutique





SUSAN STRIPLING // Make Lasting Memories Photography Campaign



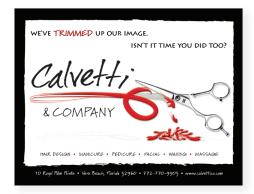
INDIAN RIVER CHAMBER OF COMMERCE // Hole In One Holiday

ADVE	ERTISING DESIGN
CLIENT	Various
DELIVE	RABLES Campaigns
	media Planning



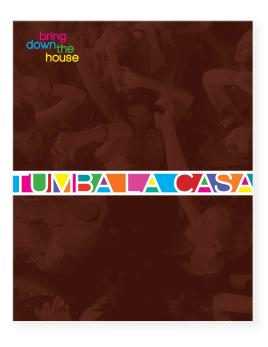
INDIAN RIVER COMMUNITY FOUNDATION // Non-Profit Fund







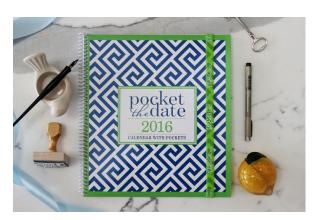




COLLAT	ERAL CREATION
CLIENT	Various
D E L I V E R A B L E S	Brochwes
	Sales Pieces
	Direct Mail



NEWBIE BABY // Baby Store



POCKET THE DATE // Wholesale and Retail



FPL ENERGY SERVICES // Energy Division





SYNGENTA // Agricultural Biotechnology







DAVID FRANCIS FURNITURE // Furniture Designer



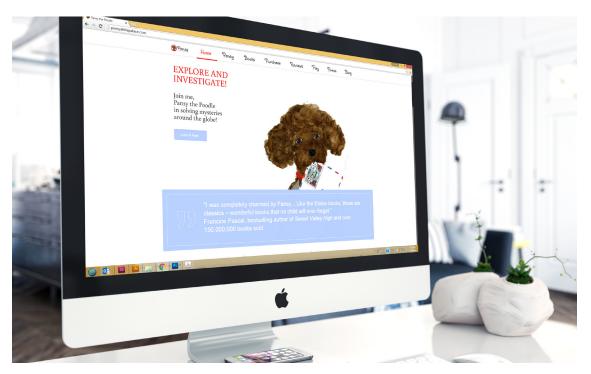
GOPLAYVERO // Children's Playground Fundraisers

COCOA BEACH CLUB & MARINA // Development

DIGITAL DEVELOPMENT CLIENT Various DELIVERABLES Websites Responsives Social Media



INDIAN RIVER ACUPUNCTURE // Integrative Medicine



PANSY THE POODLE // Children's Book Series

"There ain't no rules around here. We're trying to accomplish something."

THOMAS FDISON

"It is not so hard to be original, what is hard, is to be original with continuity."

- ANDRES SEGOVIA

WON IT FAIR AND SQUARE

!!!	Superlatives BEST OF SHOW OVERALL	2011	4th District Addy Award Silver	
	BEST OF SHOW PRINT BEST OF SHOW COLLATERAL JUDGES SPECIAL AWARD		Treasure Coast ADDY Award Gold // 3 Silver	
2015	American Graphic Design Awards 3 Gold Commendations	2010	Treasure Coast ADDY Award 3 Gold // 5 Silver	
	Treasure Coast ADDY Award 4 Gold // 2 Silver		International Summit Creative Award Silver // Bronze	
2014	Outstanding Business Partner of Year Indian River County Chamber of Commerce	2009	International Summit Creative Award Silver // Bronze	
	Treasure Coast ADDY Award 3 Gold // 2 Silver		4th District ADDY Award Gold // Silver	
	International Summit Creative Award Gold // Silver // Bronze		Treasure Coast ADDY Award 4 Gold // 3 Silver	
2013	4th District ADDY Award 2 Gold // 1 Silver	2008	International Summit Creative Award Silver	
	International Summit Creative Awards Silver		Treasure Coast ADDY Award 3 Gold // 1 Silver	
	Treasure Coast ADDY Award 2 Gold // 2 Silver		Treasure Coast ADDY Award 2 Gold // Silver	
2012	Treasure Coast ADDY Award Gold // 2 Silver		International Summit Creative Bronze	



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